



Transforming Data into Useful Information or *“Now that we have all this data, what are we going to do with it?”*

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Virginia Hospital Center



- Mission: *“To Be the Best Hospital”*
- 334-bed community, not-for-profit hospital in Arlington, VA
- 1,866 employees (FTEs)
- Industry Recognized “Centers of Excellence”
- FY 2010 operating revenue: \$352 million
- FY 2010 operating income: \$24 million
- \$150 million expansion completed in 2004





Statistics (2011)*

- Admissions: 21,000
- Inpatient days: 87,000
- ED Visits: 60,000
- Surgeries / GI: 15,000 / 11,200
- Births: 4,250

* Approximations for rounding purposes only



Coming off HIS Transformation Project...

“The project was truly global in depth and breadth.

It changes how we do business at every level with people, processes and technology in every area.”

Darlene Vrotsos, Sr. VP / Chief Nursing Officer
August 30, 2011



So where's that leave us now?

- *"This organization is starving for information."*
- *"Give us tools to make real-time decisions."*
- *"I've got regulatory, quality and reimbursement anchors weighing me down...without data to manage out of it, I'll sink."*



Questions we must answer to meet Accountability Standards...

To make Joint Commission list of Top Hospitals

- All individual core measures for heart failure, heart attack, pneumonia, and surgical care with compliance $\geq 95\%$ and >30 cases



Questions we must answer

Quality: Hospital Acquired Conditions (HACs)

- Overall HAC Rate per 1,000 inpatient admissions / 2011 Rate
- Drill down by unit, by patient, costs



Questions we must answer

Quality & Financial: Reduce Readmissions

- Heart Failure, Pneumonia, and Myocardial Infarction
- 30 component parts
 - Record and measure % of patients with a pharmacist discussion before discharge
 - Measure % of patients with a discharge summary done on the day of discharge



Questions we must answer

Financial: Supply Cost per CMI-AA

- Achieve top 25 % of facilities (lowest cost)
- Measure: Ranking in Price Waterhouse Coopers Comparison Group for Supply Expense per CMI-Adjusted Admission
- Drill down by unit, by patient, by payer, top 10, bottom 10



Questions we must answer

HCAHPS & Patient Satisfaction

- Likelihood to Recommend = 90th Percentile per Press Ganey
- Composite Accountability Score for 8 HCAHPS Domains
- Drill down by unit, by patient



The plan: Deploy BI / EDW solutions

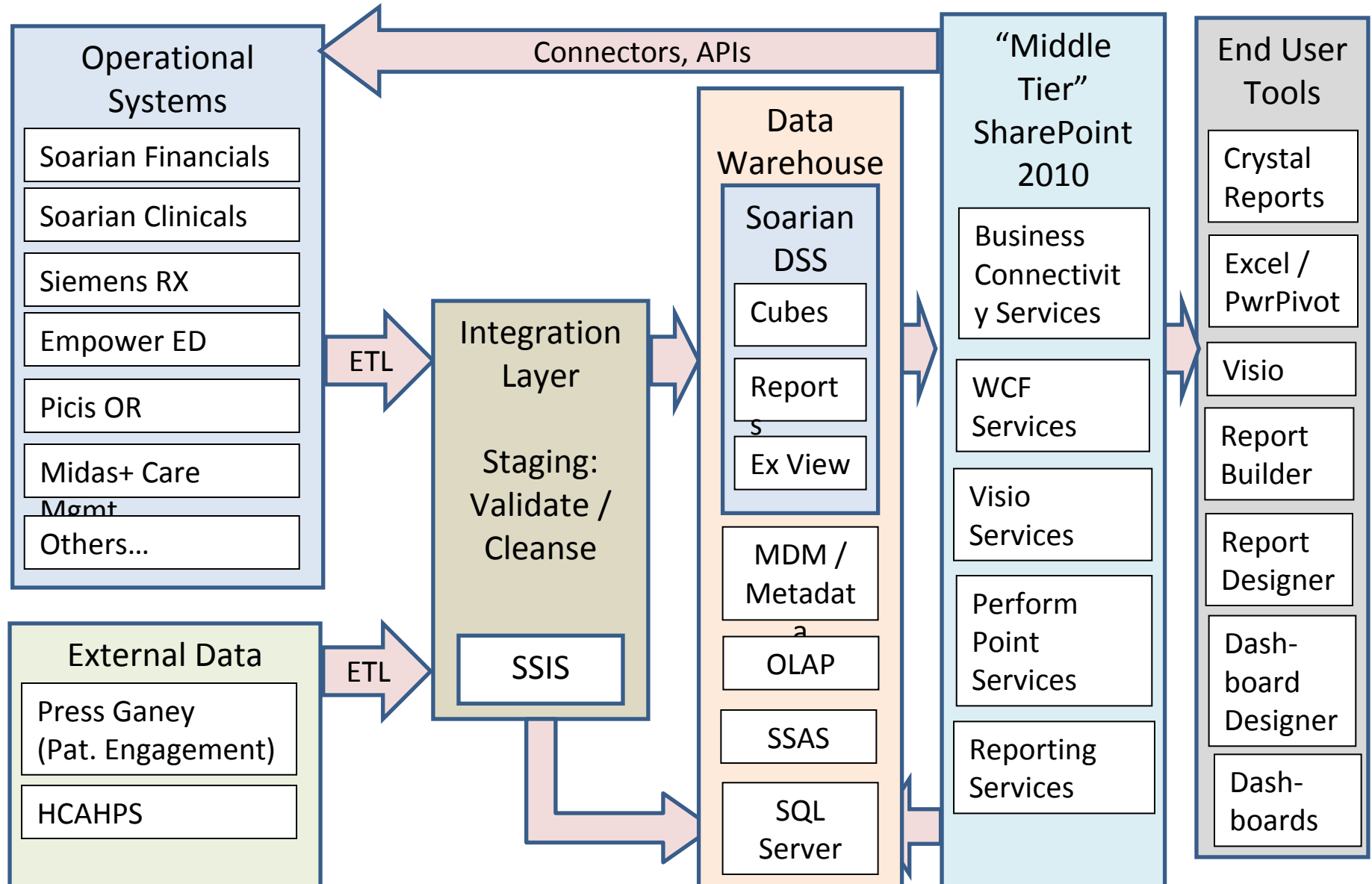
- Governance established
- Foundational system layers in place
- Project team under construction
- Support team established
- Education ongoing
- Pilot projects



Evolving our BI strategy

- Develop a comprehensive EDW
- Usable Dashboards and end user tools
- Import data from other systems
- Deliver solutions along the way
- Respond to customer needs
- Ongoing prioritization
- Consider Siemens BI strategy / Know industry
- Network / share with other Soarian customers

VHC EDW Conceptual Model (Draft)





Mitigating our risks

- Don't overload warehouse
- What time is the "right" time?
- Build metadata from ground up: "source of truth",
- Balance delivery time vs. absolute accuracy



How to reach me...

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